

Investment Overview



When you establish a fund with Vancouver Foundation we pool your money with other donations, invest it prudently, and use a portion of the income generated by these investments to support thousands of charities.

Investment Objective

Vancouver Foundation's investment policy is designed to optimize total returns, maximize distributions (the portion of income from your fund that is given out annually) and, at the same time, protect the capital against inflation.

Investment Options

When you create a fund with Vancouver Foundation you have two investment options:

1. The **Consolidated Trust Fund (CTF)** is a diversified balanced fund of equities, fixed income, real estate and multi-strategy funds. The majority of our funds are invested in the CTF.
2. The **Socially Responsible Investment (SRI) Fund** is a balanced fund that screens out companies involved in the production of tobacco, military weapons, nuclear power utilities and uranium mining companies.

Investment Committee

A committee of volunteers with extensive knowledge in the investment field provides oversight and monitors investment performance. Responsibilities of the Investment Committee include:

- ▶ Reviewing the Investment Policy Statements
- ▶ Reviewing asset allocation
- ▶ Monitoring risk and return by fund and by manager
- ▶ Monitoring compliance
- ▶ Recommending appointment/termination of investment managers

Fund Details

	CTF	SRI
Fund Type	Balanced	Balanced
Inception Date	1943	2002
Total Assets (December 31, 2017)	\$1.2 billion	\$11.8 million
Annual Cost Recovery Fees (up to \$10 million)	0.70% Administrative Fee 0.60%* Invest. Mgmt. Fee	0.70% Administrative Fee 0.30% Invest. Mgmt. Fee
Annual Cost Recovery Fees (portion of fund over \$10 million)	0.35% Administrative Fee 0.60%* Invest. Mgmt. Fee	0.35% Administrative Fee 0.30% Invest. Mgmt. Fee
Distribution Allocation Frequency	Quarterly	Quarterly

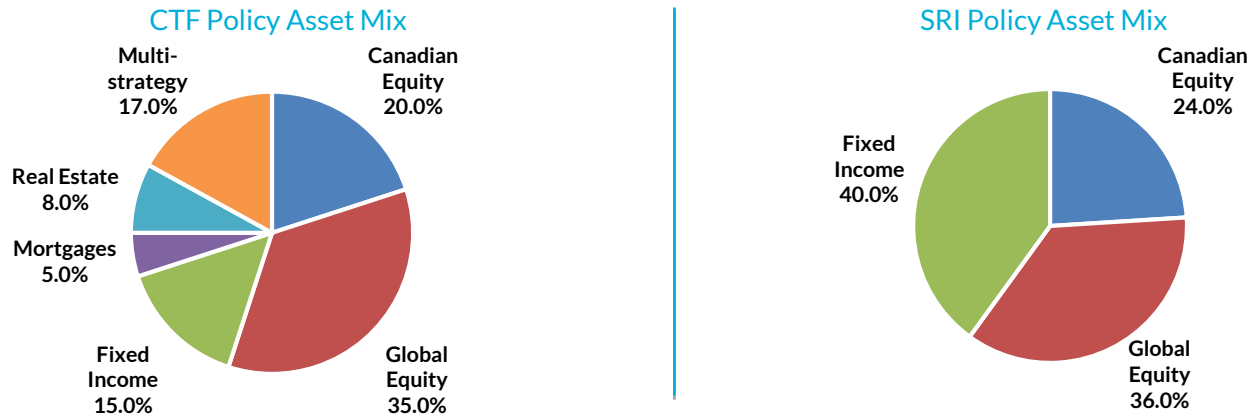
*Investment Management Fees are estimated to be 0.60% for the Consolidated Trust Fund.

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Asset Classes

To achieve the appropriate levels of risk exposure balanced against return expectations, our Investment Policy allocates investments to the following asset classes:



Investment Managers

Vancouver Foundation employs a multi-manager and multi-asset class structure in our investment portfolio. By spreading our funds over multiple firms we can select best-in-class money managers based on their areas of expertise and diversify our holdings across various asset classes and geographies.

Consolidated Trust Fund Managers

Equities

- ▶ Burgundy Asset Management (Can. & Global)
- ▶ CGOV Asset Management (Can.)
- ▶ Fidelity Investments Canada (Can.)
- ▶ Black Creek Investment Management (Global)
- ▶ Comgest Asset Management (Global)

Fixed Income

- ▶ Phillips, Hager & North Investment Management
- ▶ PIMCO

Mortgages

- ▶ Greystone Managed Investments

Multi-Strategy Funds

- ▶ AQR Capital Management (Multi-Asset)
- ▶ Polar Asset Management Partners (Multi-Asset)
- ▶ PIMCO (Fixed Income)

Real Estate

- ▶ Bentall Kennedy
- ▶ Integrated Asset Management

Socially Responsible Investment Fund Managers

Equities

- ▶ Guardian Ethical Management (Can. & Global)

Fixed Income

- ▶ Phillips, Hager & North Investment Management

Investment Performance To December 31, 2017 (% annualized)

	1 year	3 years	5 years	10 years
CTF	8.40	8.79	10.49	6.87
SRI	7.74	6.87	9.37	5.91

Calendar Year Distributions

	2014	2015	2016	2017	2018
CTF (\$ per unit)	0.649	0.686	0.722	0.751	0.792
CTF (Distribution as % of market value*)	3.8%	3.7%	3.7%	3.8%	3.8%
SRI (\$ per unit)	0.400	0.673	0.720	0.759	0.797
SRI (Distribution as % of market value*)	2.3%	3.4%	3.6%	3.7%	3.8%

*Based on market value as at June 30th of the prior year. Figures prior to 2017 are based on September 30th of the prior year.

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